



# Making Massachusetts More Competitive in the Global Economy



ANNUAL REPORT 2015

# Message from the Chair

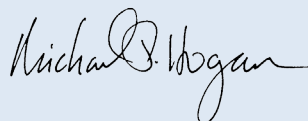
It has been an honor for me to serve as Chairman of the Massachusetts Business Roundtable during the past two years. Thanks to the commitment from our members, CEOs and senior executives from diverse industries across the state, the Roundtable reached new heights this year. We set records for membership and member engagement, which are both at an all-time high.



One key element of our value proposition is MBR's impact on public policy. In 2015, the Roundtable developed a detailed framework to improve the long-term economic viability of the state. Members focused on priority issues including transportation, energy, talent, and improving the climate for doing business in Massachusetts. At the same time, many of our members operate on a global stage and are mindful of the impact of global best practice, foreign investment, and engaging global leaders right here at home. Our mission statement has been amended to reflect that reality, and is captured in the title of this report.

I want to thank my predecessor as Chair, Donna Cupelo, Regional President for Verizon New England, Vice Chair, Marcy Reed, President, National Grid Massachusetts, and our officers, members and staff, as well as our partners in the Baker Administration and the Legislature, for their dedication to making Massachusetts more competitive. While there are many challenges ahead for our Commonwealth, we will continue to highlight opportunities for Massachusetts to excel on the global stage.

We appreciate your interest and support for the Massachusetts Business Roundtable.

A handwritten signature in black ink that reads "Michael B. Hogan".

## Officers

### CHAIR

**Michael Hogan**

*President & CEO*

*A.D. Makepeace Company*

### VICE CHAIR

**Marcy Reed**

*President*

*National Grid, Massachusetts*

### TREASURER

**Irina Simmons**

*Senior Vice President, Chief Risk Officer*

*EMC Corporation*

### SECRETARY

**C. Jeffrey Cook, Esq.**

*Chairman*

*Cohen, Kinne, Valicenti & Cook*

## Staff

### EXECUTIVE DIRECTOR

**JD Chesloff**

*jdchesloff@maroundtable.com*

### DEPUTY DIRECTOR

**Chris Kealey**

*ckealey@maroundtable.com*

141 Tremont Street  
Boston, Massachusetts 02111  
617.728.0881

[www.maroundtable.com](http://www.maroundtable.com)

 [@MABizRoundtable](https://twitter.com/MABizRoundtable)

## Mission Statement

MBR's mission is to strengthen the state's economic vitality. MBR engages with public and private leaders to develop public policy solutions that enhance Massachusetts' long-term competitive position and make it a highly desirable place to do business within a global economy.

## Value Proposition

MBR applies the strategic perspective of its membership to assist the Commonwealth's elected and appointed leaders to resolve complex public policy issues in ways that strengthen the state's long-term economic prosperity. In order to enhance that perspective, MBR members are provided access to an influential network of public officials and business leader peers, educated on state public policy issues, provided a forum to formulate and advance public policy, and charged with defining the public policy agenda for MBR to pursue through research and advocacy. These common themes reflect the value that the Roundtable delivers both for its members and its partners in the public sector to develop sound public policy that benefits the entire state.

# 2015 Roundtable Highlights

## Impacting Public Policy

- ▶ Influenced the debate on energy legislation to support more sustainable, competitive solar incentives
- ▶ Advocated successfully for significant transportation reforms including a new fiscal control board and relief from the Pacheco Law
- ▶ Advocated successfully for more than \$5 million in public funding for STEM, computer science and workforce training across the state
- ▶ Participated in successful coalition to achieve compromise on FAS109 tax deduction
- ▶ Impacted implementation of earned sick time regulations

## Convening & Collaborating with Leaders

- ▶ Provided opportunities for Roundtable business leaders to meet with five members of the Governor's Cabinet—Secretaries Ash, Beaton, Lepore, Peyser and Walker.
- ▶ Convened special meetings with Attorney General Maura Healey, Chief Justice of the Supreme Judicial Court Ralph Gants and Secretary of the United States Air Force Deborah Lee James
- ▶ Co-Hosted and sponsored statewide STEM Summit featuring Roundtable members and public leaders with 1,400 people attending in Worcester
- ▶ Co-Hosted the 6th Annual Jobs & Workforce Summit at Devens engaging members and public leaders on talent retention and honoring State Street as "Employer of the Year"

## Improving the Roundtable Platform

- ▶ Redefined the Roundtable "platform" to increase member engagement and peer-to-peer networking opportunities across industry sectors
- ▶ Helped promote members' brands and public announcements through the implementation of a strategic communications plan
- ▶ Exceeded goal of new Twitter followers and used social media channels to support Roundtable member companies and policy priorities
- ▶ Achieved clean independent audit of MBR policies and finances

# Addressing Member Priorities

## TALENT

### Advocated Successfully for STEM, Computer Science and Workforce Development Funding

MBR advocated successfully for an investment of \$1.5 million in the state budget that would be matched 1:1 by private sector funding to expand computer science across the state. MBR also advocated successfully for the recapitalization of the Workforce Competitiveness Trust Fund, a competitive job training fund that emphasizes regional partnerships with employers to develop the talent pipeline. MBR also supported the Governor's Special Commission on Long-Term Unemployment, which included Donna Cupelo from Verizon and Tony Benoit from Benjamin Franklin Institute of Technology.

### Engaged with Baker Administration on Talent Development Initiatives

Massachusetts' Education Secretary James Peyser met with Roundtable members for a wide ranging conversation about education priorities, STEM and talent development opportunities of interest to employers. Hosted by Blue Cross Blue Shield of Massachusetts, and Chaired by Marcy Reed, Massachusetts President of National Grid, the Task Force also addressed the PARCC exams as well as legislation to lift the cap on charter schools.

quote from MBR member

"I like that MBR aligns so effectively with the other business groups."

### Co-Hosted 6th Annual Jobs & Workforce Summit

6th Annual Jobs & Workforce Summit at Devens attracted more than 250 business leaders, policy makers, educators, workforce development specialists, community and labor leaders to focus on "the future of work." Longtime Roundtable member State Street was honored as the "Employer of the Year" for its ongoing commitment to providing opportunities for youth. MBR teamed up with the Workforce Solutions Group to develop and implement the Summit. Roundtable members UMass President Martin Meehan and Becker College President Robert Johnson served on a panel with Berkshire Community College President Ellen Kennedy discussing how higher education is preparing students to succeed in the 21st century workforce.

### Supported Vocational Technical Education

The Roundtable joined the Alliance for Vocational Technical Education, a group that includes the Mass. Competitive Partnership, Worcester Chamber of Commerce, Northeastern University, SkillWorks, as well as numerous community and educational leaders. The Coalition advocated strengthening vocational technical education programs to more effectively meet the needs of employers and students. The Coalition teamed up with the Dukakis Center at Northeastern to conduct detailed surveys of employers, school administrators, community leaders, parents and students. The effort led to increased support for vocational schools, and the Coalition will be releasing a report in 2016 that will help frame and lead the policy discussion on vocational technical education.

### Co-Sponsored Education Forum in Pittsfield

MBR joined the Mass. Business Alliance for Education and AIM to co-sponsor a special employer forum—Educating Your Future Workforce—hosted by Interprint in Pittsfield. The forum included Commissioner of Elementary and Secondary Education Mitchell Chester and former Commissioner of Higher Education Richard Freeland with Western Massachusetts business leaders to focus on the unique needs of their workforce.



Linda Noonan, MBAE; Ellen Kennedy, Berkshire Community College; Robert Johnson, Becker College; and Marty Meehan, UMass, address the 6th Annual Jobs and Workforce Summit





Senate President Stanley Rosenberg addresses the Legislature's Tech Hub Caucus at the State House

## Engaged with the Legislature's Tech Hub Caucus

Roundtable technology and innovation business leader members from EMC, Verizon, iRobot, Comcast, Google, AT&T, MassTech, UMass and many others participated in a special caucus meeting at the State House highlighting the opportunities and impact of the "Internet of Things" and big data. Senate President Stanley Rosenberg and House Speaker Robert DeLeo joined caucus co-chairs Senator Karen Spilka and Representative Ann-Margaret Ferrante, as well as Economic Development Secretary Jay Ash to hear from tech leaders at companies ranging from global leaders to start-ups on a variety of policy issues.

quote from MBR member

"MBR always looks for opportunities for us, and we appreciate that."

## Co-Hosted 12th Annual STEM Summit

The Roundtable again joined with the STEM Advisory Council and UMass Donahue Institute to host and sponsor the STEM Summit, which featured best practices from school districts as well as innovative and interactive exhibits of STEM education in action by some of the state's leading companies. Governor Charlie Baker provided keynote remarks, followed by a panel discussion that included his Workforce Skills Cabinet and Lt. Governor Karyn Polito.

"Our commitment to STEM is not just about economic advancement, it is about economic opportunity," said Congressman Joseph Kennedy III before an audience of more than 1,400 people at the 12th annual STEM Summit.



Secretary of Education Jim Peyser, Undersecretary of Labor and Workforce Development Jennifer James, Lt. Governor Karyn Polito, Congressman Joe Kennedy III, Secretary of Housing and Economic Development Jay Ash, MBR Executive Director JD Chesloff

# COMPETITIVENESS

## Addressed Competitiveness & Economic Opportunity with Secretary Jay Ash

Secretary of Housing & Economic Development Jay Ash joined the Roundtable's Board of Directors to address economic competitiveness with business leaders from across the state, and gather ideas to strengthen the talent pipeline and sharpen the state's competitive edge in the global economy. He highlighted his collaboration with Education Secretary James Peyser and Labor & Workforce Development Secretary Ron Walker as part of the Workforce Skills Cabinet.

## Participated in Development of Statewide Economic Development Strategy

The Baker-Polito Administration included multiple Roundtable members on its new Economic Development Council to help inform the creation of a statewide economic development strategy for the Commonwealth. Housing and Economic Development

Secretary Jay Ash led the Administration's efforts to formalize and submit to the Legislature its economic development strategy. The economic development plan, titled "Opportunities for All," was accepted and signed by Governor Baker.



quote from MBR member

"I noticed from the first meeting I attended that this is a member-driven organization and that is so refreshing."

## Participated in Effort to Improve Tax Administration

MBR recruited members for a special working group to recommend ways to improve DOR's combined reporting process for employers operating in multiple states. Several members designated tax experts to provide feedback and ideas to DOR as part of MBR's ongoing efforts to enhance tax administration.



MBR Chairman Michael Hogan, CEO of A.D. Makepeace, participates in a public forum on housing issues hosted by The Boston Foundation

## Participated in Workforce Housing Forum

Roundtable Chairman Michael Hogan joined a panel of experts at The Boston Foundation to address major demographic changes, a shortage of workforce housing and a mismatch in the types of housing available and what is most needed in Greater Boston. Housing is an ongoing priority within the Roundtable's Competitiveness Agenda.

## Supported Greater Gender Diversity on Boards

The Roundtable submitted testimony to the Joint Committee on Labor and Workforce Development in support of *S1007, A Resolution to Support Equitable and Diverse Gender Representation on the Boards of Companies in the Commonwealth*. The Resolution passed both the House and Senate.

## Advocated for Regulatory Reforms

Roundtable members cite the state's burdensome regulatory environment as a competitive disadvantage in Massachusetts. While members support smart, fair regulations that protect consumers and the environment, there are too many areas in which Massachusetts is an outlier from the rest of the country. MBR members worked directly with Secretary for Administration & Finance Kristen Lepore, who is leading the Baker Administration's regulatory reform efforts, and remain engaged in the regulatory reform effort. Results of the regulatory review are expected in 2016.



Secretary of Administration & Finance, Kristen Lepore



## TRANSPORTATION

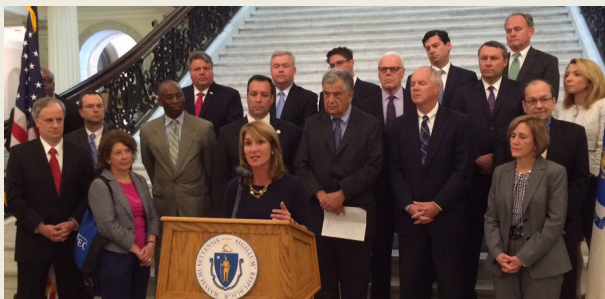
### Impacted Major Transportation Reform Legislation

Roundtable Executive Director JD Chesloff testified before the Joint Committee on Transportation in favor of *H.3347—An Act for a Reliable, Sustainable, Massachusetts Bay Transportation Authority*—as part of MBR's continuing efforts to support major transportation reforms. He testified on MBR's member-driven transportation principles and communicated three key messages: urgency from employers about the importance of fixing the MBTA; principles for reforms in governance and management; and expressing gratitude for the very productive work of the Legislature to date on this issue. This bill eventually became law.

### Informed the MBTA Review Panel

Roundtable members met with the special panel created by the Baker Administration to review the operations, governance and funding of the MBTA. Members provided ideas for reforms and shared their experiences with the panel that helped inform the development of its report.

### Called for World-Class Transportation System



Lt. Governor Karyn Polito joins the "Fix the T" Coalition, calling for major reforms

More than two dozen groups representing the business community joined forces calling for swift action on Beacon Hill to develop a world-class transit system for the Commonwealth. The groups created the "Fix Our T" Coalition which outlined a framework that supported the major recommendations for governance and management reforms offered by a special advisory panel to the Governor. The business community held two joint press conferences to clearly articulate the call for major reforms in the governance and management of the MBTA. The Coalition played a significant role in the passage of transportation reform legislation.

## ENERGY

### Impacted Policy Debate, Focused on Cost of Energy

Led by Executive Committee member Joseph Basile, MBR established and convened an Energy Task Force that developed guiding principles and charged MBR with engaging in public education efforts to frame the energy cost issue for policy makers. MBR strongly advocated for public policy solutions that prioritize reducing the cost of energy for Massachusetts ratepayers. MBR supports energy efficiency, increased natural gas pipeline capacity and cost competitive renewable energy alternatives. MBR joined with numerous business associations to support a strategy that strikes the right balance between promoting renewable energy while also managing costs to ratepayers. The Task Force informed MBR's successful engagement in legislative deliberations on solar energy and will help guide a broader energy policy discussion in 2016.

### Addressed Energy Costs and Legislation with Secretary Matthew Beaton

Secretary for Energy & Environmental Affairs Matthew Beaton spoke during a 2015 MBR board meeting to address key priorities identified by Roundtable members including reducing energy costs, expanding natural gas pipeline capacity and establishing the proper balance in the state's clean energy incentives.

### Convened Energy Conference with Brandeis International Business School

MBR joined the New England Economic Partnership and Brandeis' International Business School to develop and promote a conference focused on the New England region's energy challenges and trends. Siemens CEO Eric Spiegel provided keynote remarks and received the 2015 Perlmutter Award for Excellence in Global Business Leadership from Brandeis University. Some key takeaways from the Conference include a call for increased natural gas pipeline capacity and competitive New England energy markets that balance policy initiatives with the need to reduce electricity costs.



Bruce Magid, Dean, International Business School at Brandeis University and Eric Spiegel, CEO, Siemens USA

# Connecting Members to State and National Leaders

## House Speaker Robert DeLeo Addressed Roundtable Board

MBR welcomed House Speaker Robert DeLeo for an engaging conversation with Roundtable business leaders during the year-end board meeting. Hosted by KPMG Managing Partner Darren Donovan, the meeting provided members an opportunity to discuss policy priorities including energy costs, transportation reforms, workforce development, computer science and STEM education, as well as regional equity and diversity.



Katherine Craven, Babson University; Michael Hogan, A.D. Makepeace; House Speaker Robert DeLeo; Darren Donovan, KPMG

## Chief Justice Ralph Gants Met with Business Leaders

Senior executives from EMC led a discussion at MBR's Boston office with the Chief Justice of the Supreme Judicial Court Ralph Gants and business leaders from General Electric, State Street, Raytheon, National Grid, Care Group, Verizon, the Boston Red Sox and major law firms. Chief Justice Gants highlighted a significant evolution underway in the court system as justices place a greater emphasis on customer service and more effective use of technology to reduce costs and boost efficiency. Chief Justice Gants thanked several Roundtable member companies and firms for the significant pro bono work they provided throughout the state.

quote from MBR member

"MBR is on top of its game. It brings important people to the table in a productive way."

## Roundtable Executives go to Washington

MBR convened sixteen state Roundtable executives at EMC's Washington office and held a briefing with the national BRT on energy and health care costs. Leaders from New York, Ohio, Hawaii, Connecticut, Iowa, Pennsylvania, Texas, California, Washington, Florida, Delaware, Colorado, Maryland, Minnesota and Louisiana shared best practices and statewide competitiveness data.

## Congressman Kennedy & Senator Spilka Addressed Roundtable Annual Meeting

Roundtable Chairman Michael Hogan, CEO of the AD Makepeace Company, kicked off MBR's annual meeting with its business leader members and guests representing diverse industries across the state hosted by EMC. The meeting featured a conversation on competitiveness with Congressman Joseph Kennedy III and a state fiscal update from Senator Karen Spilka, as well as a presentation on the future of big data.



David Goulden, EMC; State Senator Karen Spilka; Congressman Joseph P. Kennedy III





Attorney General Maura Healey meets with Roundtable members

## Attorney General Maura Healey Met with Roundtable Members

Roundtable members met with Attorney General Maura Healey, who reached out to business leaders on the importance of collaboration on issues including health care, energy, economic development and the opioid crisis. Roundtable members provided detailed, constructive feedback that impacted the implementation of the new earned sick leave regulations released by the Attorney General's Office.

## U.S. Secretary of the Air Force Deborah Lee James Met with Business Leaders in Boston

U.S. Air Force Secretary Deborah Lee James touched down in Boston for a series of meetings and tours that included a discussion with 100 business leaders on STEM education, cyber security and future readiness of the Air Force. This special opportunity for members was convened jointly by the Roundtable and the New England Council.



Deborah Lee James, Secretary of the U.S. Air Force

## Top CEOs Addressed Northeastern University CEO Breakfast Forum

Roundtable member and President of Northeastern University Joseph Aoun led another highly successful CEO Breakfast Forum featuring keynote addresses by Converse CEO Jim Calhoun, Raytheon CEO Thomas Kennedy and Suffolk Construction CEO John Fish. The Roundtable proudly teamed up with Santander, Deloitte, and Wilmer Hale to support the Northeastern University CEO Breakfast Forum.



Jim Calhoun, CEO, Converse

# Roundtable Task Forces

MBR's Task Forces began implementing guiding principles in 2015 from our "Framework for Long Term Competitiveness in the Commonwealth," which includes policy recommendations to make the state more competitive. Special thanks to the chairs and members of each task force for providing detailed ideas and expertise in competitiveness, education & workforce development, transportation & infrastructure, energy and health care. MBR also thanks the Investment Committee and Membership Committee, which strengthened the administration and engagement of the organization's members.

## EDUCATION & WORKFORCE DEVELOPMENT

### Marcy Reed

President  
National Grid,  
Massachusetts



#### PRINCIPLES

- 1 Increase partnerships between business and education are essential.
- 2 Ensure a robust STEM workforce pipeline.
- 3 Middle skill jobs must be a key component of the state's education agenda.
- 4 High-quality and effective teaching is critical for high-quality education.
- 5 Early childhood education provides the foundation for later learning and success.

## COMPETITIVENESS

### John Farina

Managing Partner  
Pricewaterhouse  
Coopers



#### PRINCIPLES

- 1 Support strengths, address weaknesses.
- 2 Recognize regional differences and strengths.
- 3 Job retention is as important as job creation.
- 4 Economic development is an ecosystem with a variety of employers.
- 5 Focus on talent.

## TRANSPORTATION & INFRASTRUCTURE

### Jay Doherty

Chief Executive Officer  
Cabot, Cabot & Forbes



#### PRINCIPLES

- 1 Promote economic competitiveness.
- 2 Engage in sound, long-term planning.
- 3 Pursue management reforms.
- 4 Prioritize maintenance over expansion.
- 5 Ensure regional equity.

## HEALTH CARE

### Matthew Gattuso

Vice President/General  
Manager, Strategic  
Channel Solutions  
Medtronic



#### PRINCIPLES

- 1 Improve health outcomes without driving up costs.
- 2 Encourage transparency.
- 3 Leverage public payers' purchasing power.
- 4 Mitigate the cost of implementation to the system.
- 5 Integrate wellness and health management.

## ENERGY

### Joseph Basile

Partner  
Foley Hoag



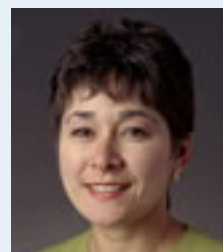
#### PRINCIPLES

- 1 Reduce and stabilize costs.
- 2 Promote competition.
- 3 Ensure balance and encourage efficiency.
- 4 Pursue regional solutions.
- 5 Increase capacity and reliability.

## MBR INVESTMENT COMMITTEE

### Irina Simmons

Chief Risk Officer  
EMC  
Corporation



## MEMBERSHIP & NOMINATIONS COMMITTEE

### Robert Sullivan, Jr.

Managing  
Director  
Korn/Ferry  
International



# Roundtable in the News

## **Boston Business Journal**

### Roundtable Chairman Michael Hogan & Energy Task Force Chairman Joseph Basile Op-Ed on Energy Costs

*VIEWPOINT: "High Electricity Costs Dim State's Competitiveness"*

The Boston Business Journal published an op-ed co-authored by Roundtable Chairman Michael Hogan and Energy Task Force Chairman Joseph Basile highlighting the impact of high electricity costs on the state's economic competitiveness. MBR's Energy Task Force made up of employers, developers, energy policy experts and leading academic institutions, is working with state leaders to build a more sustainable, cost-effective energy future for the state and region over the long-term.

### Roundtable Executive Director JD Chesloff Op-Ed on Business in Massachusetts

*VIEWPOINT: "Business is Good, Competition is Global"*

The Boston Business Journal published an op-ed summarizing the key takeaways from conversations this past summer with members of the Massachusetts Business Roundtable. Business leaders view education/talent development, reducing energy costs, building workforce housing, and investing in transportation infrastructure as key priorities to increase the state's competitiveness.

## **CommonWealth**


### Roundtable Transportation Task Force Chairman Jay Doherty and JD Chesloff Op-Ed on Transportation Reform


*A Roadmap to Investing in Transportation*

Commonwealth Magazine published an op-ed by MBR's Transportation Task Force Chairman Jay Doherty and JD Chesloff that outlined MBR's principles for transportation reforms and the development of a long-term plan to support a world-class transit system.


# Roundtable on Social Media

The Roundtable launched and expanded its Twitter presence with more than 1100 followers to promote work being performed by its members, advocate for public policy solutions and strengthen connections with public and private sector leaders across the state. Here are a few tweets from 2015:

 MA needs proper balance between a sustainable, competitive solar program & lower energy costs for ratepayers #mabiz

 Roundtable member McGladrey officially changed names to RSM to unify 110 countries under 1 global brand.

 Congratulations to our member @VertexPharma for winning the @Forbes 1st Annual Breakthrough Drug Award! [www.forbes.com](http://www.forbes.com)

 #CEOSurvey by @BizRoundtable shows need for smart approach to regulation #mabiz

## Roundtable Priorities 2016

### Influencing Public Policy

- ▶ Talent pipeline/workforce development
- ▶ Transportation and energy infrastructure
- ▶ Competitiveness

### Advancing New Opportunities

- ▶ Business/higher education partnerships
- ▶ Competitiveness benchmarks
- ▶ Strengthening vocational education across Massachusetts

### Strengthening The Roundtable's Platform for Members

- ▶ Convene public and private sector leaders
- ▶ Promote peer-to-peer connections with members
- ▶ Support member companies' priorities



# 2015 Roundtable Members

## Officers

### CHAIRMAN

**Hogan, Michael P.**

*President & CEO*  
A.D. Makepeace

### VICE CHAIRMAN

**Reed, Marcy L.**

*President*  
National Grid, Massachusetts

### TREASURER

**Simmons, Irina**

*Senior Vice President & Chief Risk Officer*  
EMC Corporation

### SECRETARY

**Cook, Esq., C. Jeffrey**

*Chairman*  
Cohen Kinne Valicenti & Cook LLP

**Abelman, David**

*EVP & Chief Legal Officer*  
Delta Dental of Massachusetts

**Alviani, Esq., Joseph D.**

*Vice President, Government Affairs*  
Partners HealthCare

**Angle, Colin**

*Chairman, CEO and Co-Founder*  
iRobot Corporation

**Aoun, Joseph E.**

*President*  
Northeastern University

**Bacic, William K.**

*New England Managing Partner*  
Deloitte & Touche LLP

**Basile, Joseph J.**

*Partner*  
Foley Hoag LLP

**Benoit, Anthony**

*President*  
Benjamin Franklin Institute of Technology

**Berube, Brian A.**

*Senior Vice President & General Counsel*  
Cabot Corporation

**Burke, Gerard E.**

*President & CEO*  
Hillcrest Educational Centers, Inc.

**Campanelli, Joseph P.**

*CEO*  
Northeast Bankshares

**Cohen, Margaret**

*Partner*  
Skadden Arps Slate Meagher & Flom LLP

**Consigli, Anthony**

*President*  
Consigli Construction

**Conway, James F.**

*Chairman, President & CEO*  
Courier Corporation

**Cook, Esq., C. Jeffrey**

*Chairman*  
Cohen Kinne Valicenti & Cook LLP

**Craven, Katherine**

*Chief Administrative Officer*  
Babson College

**Cupelo, Donna C.**

*Region President*  
Verizon New England

**Daly, Michael P.**

*President & CEO*  
Berkshire Bank

**Davis, James S.**

*Chairman*  
New Balance Athletic Shoe, Inc.

**DiCamillo, Gary T.**

*Managing Partner*  
Eaglepoint Advisors, LLC

**DiNapoli, Mark L.**

*Chief Operating Officer*  
Suffolk Construction

**Doherty, Jay**

*Chief Executive Officer*  
Cabot, Cabot & Forbes

**Donovan, Darren J.**

*Managing Principal*  
KPMG

**Dreyfus, Andrew**

*President & Chief Executive Officer*  
Blue Cross Blue Shield of MA

**Dugger, III, Edward**

*President*  
Reinventure Capital

**Everhart, Pamela D.**

*Senior Vice President*  
Fidelity Investments

**Farina, Jr. John D.**

*Managing Partner*  
PricewaterhouseCoopers LLP

**Flaherty, Tracey E.**  
*Senior Vice President*  
Natixis Global Asset Management

**Flynn, Dr. Patricia M.**  
*Trustee Prof. of Economics and Management*  
Bentley University

**Foley, Tom**  
*Northeast Zone Manager*  
Siemens

**Gattuso, Matthew**  
*Vice President/General Manager Strategic Channel Solutions*  
Medtronic

**Goldberg, Pamela W.**  
*CEO*  
Massachusetts Technology Collaborative

**Gonzalez, Jay M.**  
*President & CEO*  
CeltiCare Health



NEW MEMBER

**Hanley, Marylee**  
*Director, Stakeholder Outreach*  
Spectra Energy Corp.

**Hestnes, Harold**  
*Retired Partner*  
Wilmer Hale

**Hiscoe, Les**  
*President & Chief Executive Officer*  
Shawmut Design & Construction

**Hogan, Michael P.**  
*President & CEO*  
A.D. Makepeace

**Hynes, Jr., Thomas J.**  
*Chief Executive Officer*  
Colliers International

**Jacobs, Charles**  
*CEO*  
Delaware North Boston  
& Boston Bruins

**Jacobs, Patricia**  
*President*  
AT&T New England



NEW MEMBER

**Johnson, Dr. Robert E.**  
*President*  
Becker College

**Jones, Marty**  
*President & CEO*  
MassDevelopment

**Judge, James J.**  
*Executive Vice President & CFO*  
Eversource

**Kaplan, Karen**  
*Chairman & CEO*  
Hill, Holliday

**Kennedy, William F.**  
*Partner*  
Nutter, McClennen & Fish

**Kimball, Ranch**  
*Managing Director*  
Cambridge Innovation Center

**Kremer, Wesley D.**  
*President*  
Raytheon Integrated Defense Systems

**Lee, Michael A.**  
*Managing Director of Corporate Banking*  
Santander

**MacKenzie, Christopher**  
*Managing Partner*  
McGladrey LLP

**MacNaught, Stacia Reidy**  
*Senior Vice President*  
Vertex Pharmaceuticals

**Magid, Dr. Bruce R.**  
*Dean of the International Business School*  
Brandeis University

**McCabe, David C.**  
*President*  
Eaton Vance Investment Counsel

**Meehan, Martin T.**  
*President*  
University of Massachusetts

**Miaoulis, Ioannis**  
*President & Director*  
Museum of Science

**Minehan, Cathy E.**  
*Vice Chair & Partner*  
Arlington Advisory Partners

**Mitchell, Beth A.**  
*Director of Engineering*  
General Dynamics Mission Systems

**Morales, David**  
*Chief Strategy Officer*  
Steward Health Care System



NEW MEMBER

**Murray, John**  
*Regional Director*  
Kinder Morgan Energy Partners

**Neble, George R.**  
*Managing Partner*  
Ernst & Young

**O'Leary, James F.**  
*Principal*  
Alternate Concepts, Inc.

**Palmer, Brian C.**  
*President & CEO*  
GE Measurement & Control Solutions

**Pisa, Regina M.**  
*Chairman Emeritus*  
Goodwin Procter

**Pitcher, Tracy**  
*Regional Senior Vice President*  
Comcast Corporation

**Popeo, R. Robert**  
*Chairman*  
Mintz Levin

**Prentiss, Michael**  
*Senior Manager, State Government Relations*  
Procter & Gamble

**Reed, Marcy L.**  
*President*  
National Grid, Massachusetts

---

**Rivers, Robert F.**

*President & Chief Operating Officer*  
Eastern Bank

**Robson, Dwight**

*Chief Public Strategy & Marketing Officer*  
The MENTOR Network

**Roosevelt, Jr., James**

*President & CEO*  
Tufts Health Plan

**Rossano, Kenneth R.**

*CEO*  
Rossano Resources Co.

**Sacco, Robert**

*Client Director, Senior Location Executive*  
IBM Corporation

**Sargent, Jerry**

*President*  
Citizens Bank, Massachusetts

**Schultz, Eric H.**

*Chief Executive Officer*  
Harvard Pilgrim Health Care

**Sherlock, Peter H.**

*Senior Vice President Director, Bedford Operations*  
The MITRE Corporation

**Simmons, Irina**

*Senior Vice President & Chief Risk Officer*  
EMC Corporation



NEW MEMBER

**Sternberg, Perry J.**

*SVP, Global Head of Neuroscience, Ophthalmics & Commercial Excellence*  
Shire

**Sullivan, Patrick J.**

*Massachusetts President*  
People's United Bank

**Sullivan, Jr., Robert K.**

*Managing Director*  
Korn/Ferry International

**Sweeney, Timothy**

*Executive Vice President; President, Personal Markets*  
Liberty Mutual Group

**Sweet, Frank**

*U.S. North Region Executive*  
AECOM

**Szum, John T.**

*Executive Vice President & CFO*  
Care Group, Inc.



NEW MEMBER

**Tierney, James M.**

*Managing Director, NE Market*  
JLL

**Vinter, Steve**

*Engineering Director & Cambridge Site Lead*  
Google

**Walsh, Jane C.**

*President*  
Northmark Bank







141 Tremont Street  
Boston, Massachusetts 02111

617.728.0881

[www.maroundtable.com](http://www.maroundtable.com)

 @MABizRoundtable

